

### REALFINITY REALTY ENABLES UNFEIGNED INDISPENSABLE COGNITION IN REAL ESTATE CONVERGENCE

With an experience of more than 15 years, Realfinity Realty is one of the most preferred elite real estate consultancies; headquartered in Gurgaon, Haryana, India. Our talented and creative people deliver results for owners, occupiers, and investors. Realfinity Realty's core mission is to deliver value for all.





#### **REALFINITY REALTY "REALFIPROS"**

#### VALUES:

Accountability Customer First Enjoyment of Work Financial Responsibility Teamwork Integrity

#### MISSION:

Our mission is to offer our clients a variety of consulting services for real estate portfolios, while reflecting the highest standards of performance, effectiveness and customer service.



## REALFINITY REALTY *REALFIPROS* DIRECTORS PROFILE



Mr. Parminder Singh commenced his professional career in the real estate sector in the year 1998. He has acquired the lead role in supporting large number of Indian and Multinational Corporate Companies to set up office facilities in Delhi's & NCR's leading commercial areas.

He has worked in different functional areas as a part of the core team to provide his clients with the highest level of services. With his familiarity with the business and invaluable experience, he has benefited all his clients through his deliveries and learning's in the real estate sector. His expertise lies in analyzing and examining key trends, design strategies and focusing on customized consultancy solutions to our corporate clients.



# REALFINITY REALTY RENDERS COGNITIVE REAL ESTATE SOLUTIONS

Corporate Leasing Retail Leasing Investment Advisory Transaction Management Tenant Representation Occupier Services Land Acquisition Transaction Audit 30+ Years of Combined Experience Research Backed Solutions Cutting-edge Business Intelligence Comprehensive Database In Disposal Dedicated Realfipros\* At Your Disposal Adaptive Solutions For Challenging Environments Applied Real Estate BI Effective Sourcing Triumphant Clients



# CORPORATE LEASING

BECAUSE ONLY OUR INFINITE ADAPTIVE QUALITY SHOULD EXECUTE YOUR STRATEGIC REAL-ESTATE TARGETS

Infinitely Adaptive Corporate Culture Motivated Team Unprecedented Execution Unprecedented Knowledge Ever-growing Partner's In Growth & Network Researched Backed & Cognitive Solutions Step-by-Step Counsel





#### **RETAIL LEASING**

BECAUSE ONLY OUR INFINITE ADAPTIVE QUALITY SHOULD EXECUTE YOUR STRATEGIC REAL-ESTATE TARGETS

Cognitive Solutions 360 Degree Market Focus Research Backed Macro & Micro Details Intelligent Process Catered to 100+ Retailers & Corporates





#### **INVESTMENT ADVISORY**

#### CUSTOM REPORTS AND MODELS THAT PROVIDE CUTTING-EDGE BUSINESS INTELLIGENCE

Research Backed Investment SWOT Holistic Approach Highly Experienced Efficient Data Management RealfiPro's At Your Disposal





# TRANSACTION MANAGEMENT

#### IDENTIFY OPPORTUNITIES, VOUCH CRITICAL INFORMATION AND MAKE SUPERIOR OPERATING AND STRATEGIC DECISIONS

Continuous Efforts to Reduced Operating Costs Tighter Management of Working Capital Increased Focus on Operational and Financial Risk Management Adaptive Forecasting Methodologies Enhanced Effectiveness and Efficiency Emphasis on Timely Delivery



Core : Project Sale Management Project Management Account Management Technical Advisory Renovation Management Relocation Management



### **TENANT REPRESENTATION**

# RELOCATIONS, RENEWALS, EXPANSIONS, CONSOLIDATIONS, SUBLEASES, ACQUISITIONS

Leveraged Solutions Lowered Costs Minimized Occupancy Risks Maximized Productivity Strategic Guidance On-call Realfipros





#### **OCCUPIER SERVICES**

IMPLEMENT CUTTING-EDGE INSIGHTS THROUGH AGGREGATION, ANALYSIS AND FORECASTS OF MARKET INDICATORS AND TRENDS

Single Point Accountability Research Backed Insights Critical Market Trend Analysis & Evaluation Assistance in Every Step Dedicated RealfiPro's



#### LAND ACQUISITION CRITICAL INSIGHTS INTO PROJECT POTENTIALS ACROSS TERRITORIES

Single Point Accountability Research Backed Insights Critical Market Trend Analysis & Evaluation Assistance in Every Step Dedicated RealfiPro's



## TRANSACTION AUDIT

#### MAKE IDEAL DECISIONS VIS-À-VIS STRATEGIC AND FINANCIAL GOALS; EFFICIENTLY AND EFFECTIVELY

CBA [Cost-Benefit Analysis] BCR (Benefit-Cost Ratio] Effective Resource Management Goal Optimization Lucid Due-diligence Process Compliance Factors Core : Regulatory Compliance Internal Policies Risk Management Verification Event Monitoring Precision Marketing





# **REALFINITY REALTY "REALFIPROS"**



Sourcing

Identifying right target, Right Location & right Property





Negotiation



Taking Care for three P's Lease Language Finalisation





Signing and handling over the possession



# **REALFINITY REALTY CLIENTS**

- DEDICATED REALFIPROS\*
  - - EFFICIENT DATA MANAGEMENT
      - **360 DEGREE MARKET FOCUS** 
        - - UNPRECEDENTED EXECUTION
            - EMPHASIS ON TIMELY DELIVERY



# REALFINITY REALTY CLIENTS



REALTY PRIVATE LIMITED

#### **REALFINITY REALTY**



REALFINITY OC

#### **REALFINITY REALTY**



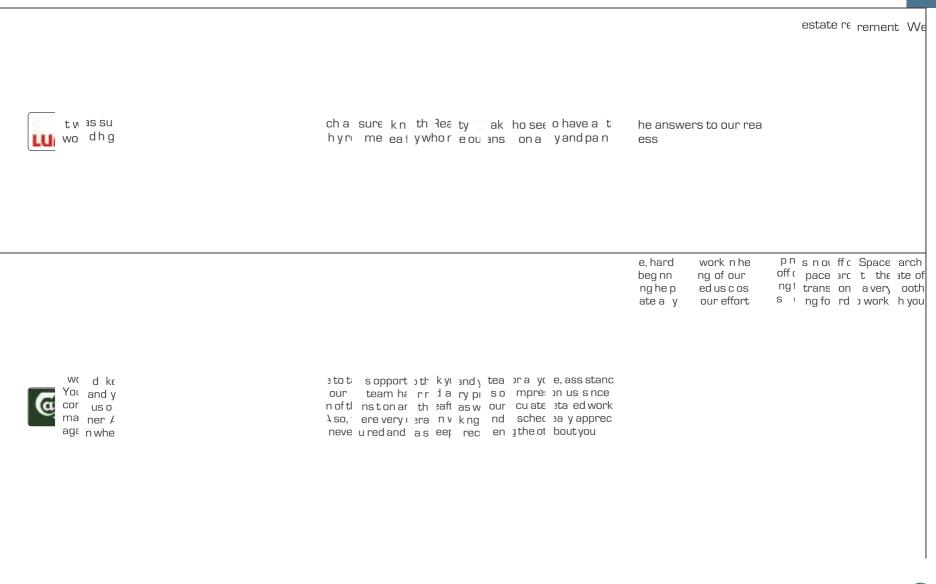
#### **REALFINITY REALTY**

### **CLIENT TALK**

CHNT	I am writing to thank you for the quality of service provided by you & your company. We sincerely appreciate your efficient, gracious customer service, the level of details and accountability you have demonstrated on each level, and the way you conduct all the meetings and property search as a whole. We have, and will continue to take your services further also & recommend your services to other companies and contacts. Our team could not be more satisfied with your work, and we look forward to continuing this relationship. Once again Thank you so much for all your efforts and All the Best for Future.
TRANSSION	I really had a great experience dealing with Sumeet from Realfinity while looking for an office on rent for my company in Gurgaon. Though I was very well aware about the current real estate scenario in the city, was never so much to dig out right property. Sumeet always give his unbiased and prompt advice helped me a lot in deciding upon my new office in Gurgaon. Great Job Sumeet and Realfinity.
CLASSIC INTERIORS First thirty we built a mast. as not with plat Deshed Contains	We have been working with Realfinity realty from past 10 years they have been Really helpful to us in all means together we have completed lots of projects pan india basis best part is their data base and research activities Mr Anupam tripathi head sales is very knowledgeable and committed person. We would love to work with them in future wish them all the best.
PICICI PROENTALT	This is the testimonial for the leasing services provided by you for our Pitampura, Big Jose tower loaction. The deal was fabulous and the place was applauded by all. I thank you on behalf of ICICI Pru team and wish you Best of Luck for your carrier.
ROHM	Once we need to change office always Realfinity come in mind due to best ever support for Proposal and shortlisting as per our requirement. I am pleased working with Mr Anupam and Ms Apeksha due their decent approach, clarity and always customer first mind-set .
<b>M.TECH</b>	We would like to thank you for your sincere hard work & contribution in the identification of the new premises in Jasola – New Delhi for our Office space requirement. Your persistent & proactive efforts & experience has helped us in resolving all the involved challenges & delivering this project timely & qualitatively for us. We wish you good luck for all your upcoming assignments & look forward to work with you in future.



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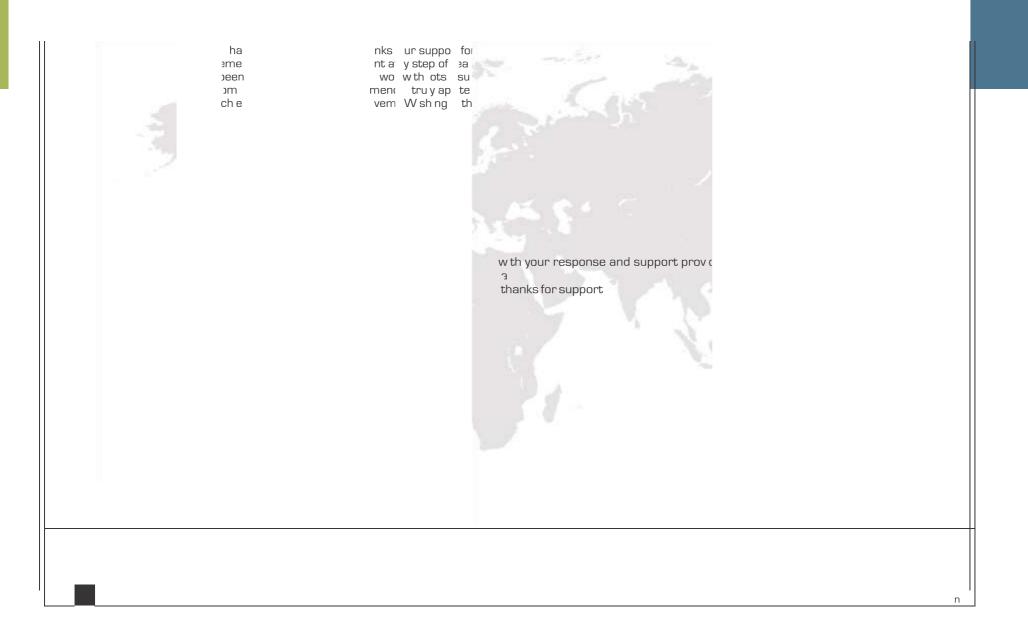


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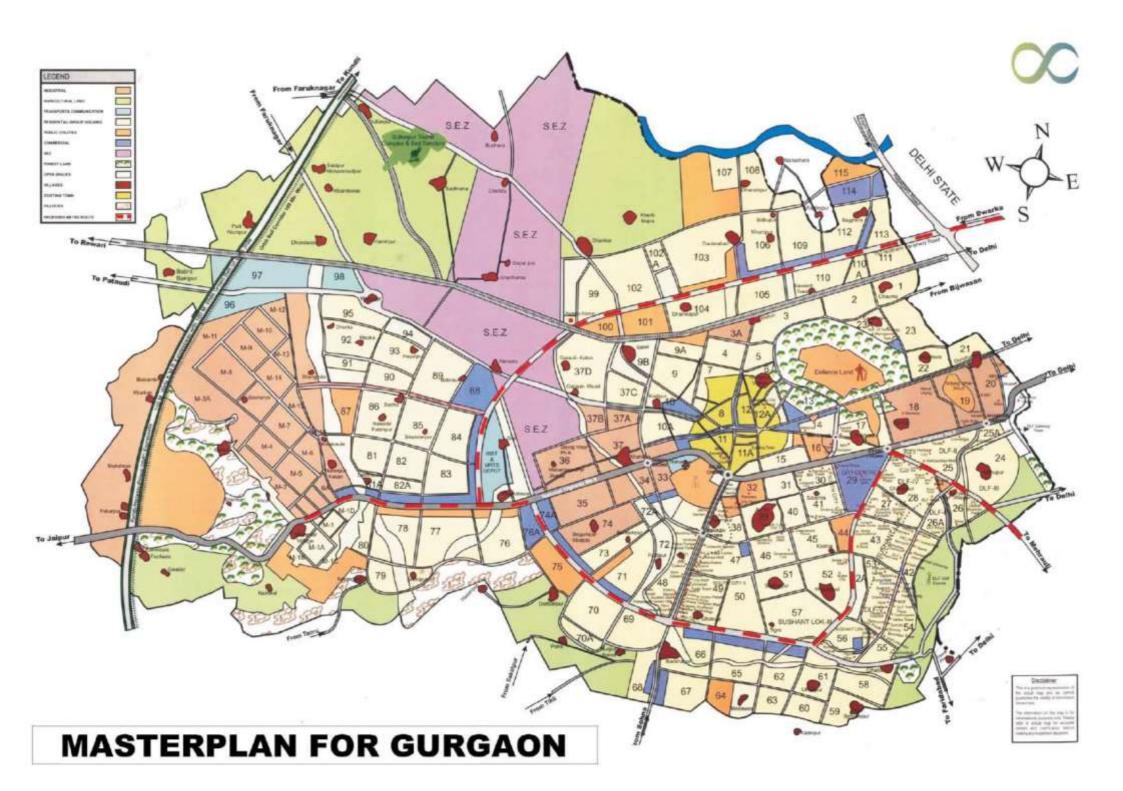
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#### **Corporate Office :**

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#### Noida Sales Office :

Third Floor, Tapasya Corp Height, Tower-A, Sector - 126, Noida, Uttar Pradesh - 201303 Tel.: +81 - 120 - 424 4693